

**MIAMI-DADE & BROWARD · COMMERCIAL FACILITY-SERVICES OPPORTUNITY BRIEF**
**EDITOR'S NOTE**

**This is a complete free sample** of the Cleaning in Motion Weekly Territory Brief for Miami-Dade & Broward — **nothing is locked**. It tracks **20 fresh commercial trigger events** — buildings that just sold, opened, broke ground, or put services out to bid — each one a window to reach the decision-maker before the vendor contract is set. Every lead shows the trigger, the decision-making party, a tailored cleaning / parking-lot / landscaping pitch, and where we have it, a **verified contact (name, title, email, phone)** enriched via Apollo with phones and ratings from Google Maps. Each lead is scored by **serviceable scope** — how much of the building is actually cleaned, not its square footage — so small-to-mid crews see at a glance which jobs fit. Subscribers get this exact brief, refreshed every Monday, for three metros (Miami-Dade & Broward, Atlanta, Tampa Bay).

**PLAYS TO RUN THIS WEEK**

- 1 Call the Signia by Hilton Diplomat (Hollywood Beach).** A 1,000-room resort reopened May 1 after an \$80M transformation under Trinity Investments — a brand-new management team setting every janitorial, pressure-washing, lot and grounds contract right now. The single largest hospitality FM opportunity in the brief.
- 2 Reach Prologis on the Davie Business Center.** Their \$352.2M, 7-warehouse, 1.2M SF buy (June 9) is the largest South Florida industrial sale of 2026; Prologis standardizes FM vendors across portfolios, so a vendor-review window is open. VP Alex Vila is the local contact.
- 3 Position for the FLL Terminals 1-4 janitorial re-bid (BLD2128700P1).** The incumbent contract runs month-to-month only through July 31, 2026 — register now as prime or sub. GBAC accreditation and CBE/DBE participation required.
- 4 Work the Broward industrial reshuffle.** Dalfen (\$99.6M, 9 bldgs), Reyes Holdings (\$84.1M), Lincoln Property (Deerfield Corporate Park) and NorthBridge (Elevate Broward, 11 bldgs) all closed in the last 8 weeks — each a new owner re-bidding janitorial, lot sweeping/sealcoating/stripping and grounds. Native Realty's Jaime Sturgis is the warm path on Elevate Broward.

**HOW TO READ A LEAD**

**NEW OWNER** trigger event & asset type    **WHO** = decision-making party    **CALL** = verified contact (Apollo)

● **HIGH/MED/LOW CLEAN** = serviceable scope (not building size)

● **CLEANING**

● **PARKING LOT**

● **LANDSCAPING**

You're reading a **full free sample** — all 20 leads and 3 verified call contacts shown, exactly what a paid brief contains. Use promo code **CIMFREE** at checkout for a free report, then \$20/mo keeps a fresh brief landing every Monday.

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Your client was right: **square footage is the wrong filter for cleaning**. A 55,000 SF warehouse can be one office and a restroom (low clean), while a 12,000 SF clinic is wall-to-wall daily service (high clean). Every lead below carries a **serviceable-scope badge** – HIGH / MED / LOW CLEAN – plus an est. **right-sized job** so you can see if it fits your crew. Low-clean buildings with big lots are routed to **parking-lot** and **grounds** instead. These are owner-operated, locally-decided accounts – no national procurement desk between you and the contract.

**HOT** **NOW · 0-90 DAYS** **HIGH CLEAN**

**Memorial Healthcare Freestanding ER – Miramar**

**NEW OPENING** **17K SF** **MED/CLINIC**

**CLEANING** **PARKING LOT**

**WHO** **Memorial Healthcare System** cut the ribbon June 8 on a 17,000 SF freestanding ER at 11300 Miramar Pkwy. Brand-new facility standing up EVS/janitorial vendors in its first 60-90 days; clinical cleaning is an AHCA compliance requirement (non-discretionary recurring spend).

**JOB** **Right-sized:** Daily clinical crew – terminal cleaning, biohazard, nightly hard-floor. Mid-size recurring contract.

**MOVE** **Cleaning** – Pitch nightly terminal + daytime porter to MHS Facilities/Supply Chain before a long-term EVS contract locks; every SF is serviced at clinical frequency.

**LOT** **Parking lot** – Pad-site surface lot on a Miramar Pkwy arterial – sweeping, striping and lot-light service.

**WATCH** · Call MHSFacilities/Supply Chain now – freestanding ERs are often outsourced to regional EVS vendors.

Source: [WSVN 7News – June 2, 2026](#)

**HOT** **NOW · 0-90 DAYS** **HIGH CLEAN**

**Golf Vault – Simulator Lounge, Davie**

**NEW OPENING** **~4K SF** **ENTERTAINMENT/F&B**

**CLEANING** **PARKING LOT**

**WHO** **Chris Flores & Gil Martin** (independent owners) open a ~4,000 SF golf-simulator lounge with bar/food at 4900 S. University Dr, Suite 205 – targeting late June/July 1. In final build-out, selecting cleaning vendors right now.

**JOB** **Right-sized:** Small night crew – nightly bar/kitchen + lounge clean, heavier on event nights. Ideal small-account fit.

**MOVE** **Cleaning** – Lock the nightly janitorial before opening day – F&B + simulator bays + restrooms need daily service; owners decide locally, no procurement delay.

**LOT** **Parking lot** – Shared lot on S. University Dr – pitch sweeping to the building owner to cover all tenants.

**WATCH** · Reach Gil Martin / Chris Flores via the Business Debut feature before grand opening.

Source: [Business Debut – May 22, 2026](#)

**NOW · 0-90 DAYS** **HIGH CLEAN**

**Lotus Cottage ABA Clinic – Princeton**

**NEW OPENING** **PRE-OPEN** **BEHAVIORAL HEALTH**

**CLEANING**

**WHO** **Lotus Behavioral Interventions** is opening a new center-based ABA therapy clinic at 13090 SW 248 St, Suite 14. Pre-opening phase – vendor contracts being set now; AHCA-licensed, so daily professional cleaning is mandatory.

**JOB** **Right-sized:** Small daily clinical clean – therapy/sensory rooms, restrooms, waiting area. Plus existing Doral + Brickell offices as add-ons.

**MOVE** **Cleaning** – Reach Lotus ops/admin before the Cottage opens; children’s clinic = strict sanitation, local vendor preference. Bundle their Doral & Brickell sites.

**WATCH** · Contact via [lotusbehavior.com/contact](#) – multi-location operator, one relationship can win several sites.

Source: [Lotus Behavioral Interventions](#)

**NOW · 0-90 DAYS** **HIGH CLEAN**

**Postr HQ – Wynwood Office**

**NEW LEASE** **10K SF** **CREATIVE OFFICE**

**CLEANING**

**WHO** **Postr** (creator-marketing platform) signed a 6-year lease on 10,000 SF at 301 & 311 NW 28th St and relocates its HQ from Baltimore, opening August. Landlord Lerner Family Properties. No incumbent cleaner – every vendor set from scratch.

**JOB** **Right-sized:** Mid-size office clean – open-plan, private offices, kitchen, restrooms. Steady recurring nightly contract.

**MOVE** **Cleaning** – Source the cleaner before August occupancy – out-of-state relocation means the ops team is hiring local vendors now; a clean 2-month runway to land it.

**WATCH** · Reach Postr operations (relocating team) through the CRE-Sources/Biz Journal coverage; follow up in July.

Source: [CRE-Sources – June 8, 2026](#)

HIGH NOW · 0-90 DAYS HIGH CLEAN

## Essenza Italian Eatery & Market — Ft. Lauderdale

NEW OPENING INDEPENDENT RESTAURANT

CLEANING PARKING LOT

**WHO** Maria Avallone & Roberto Junco opened the family-owned Essenza restaurant + market at 2831 E. Commercial Blvd on May 25. Owner-operators making all vendor calls themselves — no franchise procurement, no incumbent cleaner.

**JOB** **Right-sized:** Small nightly clean — kitchen + front-of-house + restroom; restaurants usually need a pro within 30-60 days of opening.

**MOVE** **Cleaning** — Call the owners now — nightly kitchen deep-clean, FOH and restroom service; hood/grease-trap coordination is a natural add-on.

**LOT** **Parking lot** — Surface lot on a busy Commercial Blvd corridor — periodic sweeping keeps the storefront sharp.

**WATCH** · Owner-operated — a direct call to Maria Avallone is the fastest path.

Source: Business Debut — June 9, 2026

HIGH NOW · 0-90 DAYS HIGH CLEAN

## The Tox Wellness Studio — Las Olas

NEW OPENING FRANCHISEE WELLNESS/MEDSPA

CLEANING

**WHO** Franchisee **Violetta Varenkova** opened The Tox body-sculpting studio on Las Olas Blvd May 27 (ribbon-cutting with Mayor Trantalis). New franchisee = no incumbent vendors; medspa-grade cleanliness standards.

**JOB** **Right-sized:** Small near-daily clean — treatment rooms, equipment, lounge, restrooms. Tidy boutique account.

**MOVE** **Cleaning** — Reach Varenkova within the first 30-60 days before habits set; hands-on treatment rooms demand daily sanitation — a premium clean pitch fits the brand.

**WATCH** · Locally decided — direct outreach to the owner/manager on Las Olas.

Source: World Red Eye — May 27, 2026

NOW · 0-90 DAYS LOW CLEAN

## Renew Medic — Powerline Commerce Center, Pompano

NEW LEASE 55K SF PARK INDUSTRIAL-FLEX

PARKING LOT LANDSCAPING CLEANING

**WHO** Renew Medic signed a 5-yr lease on an 11,106 SF suite at the 55,825 SF Powerline Commerce Center (2939-2999 N. Powerline Rd), bringing landlord **Sand Lake Realty** to full occupancy. Classic warehouse-flex: small office is HIGH clean, big floor is LOW.

**JOB** **Right-sized:** Cleaning is small (≈2-4K SF of office/restroom inside the suite). The real prize is the lot — pitch the landlord, not just the tenant.

**LOT** **Parking lot** — Powerline Commerce Center's full surface lot serves 9 tenants — pitch Sand Lake Realty sweeping/sealcoating/stripping/pothole/lot-lighting across the park.

**GROUND** **Landscaping** — Bundle perimeter grounds with the lot proposal to the landlord.

**MOVE** **Cleaning** — Offer Renew Medic office/restroom janitorial for the cleanable portion of their new suite.

**WATCH** · Dual pitch: Sand Lake Realty (lot + grounds, covers all tenants) and Renew Medic (small office clean).

Source: CRE-Sources — May 31, 2026

NOW · 0-90 DAYS LOW CLEAN

## NAPA / Auto Lots — New Owner, Ft. Lauderdale

PROPERTY SALE \$4M · 34K SF LOT AUTO RETAIL

PARKING LOT LANDSCAPING

**WHO** A principal with **Bonvie Realty & Development** bought the NAPA store + two automotive lots (~34,000 SF of land) at 201-205 W. State Road 84 for ~\$4M (June 9). Low-clean building, but a large paved surface on a major artery — a new-owner reset that voids prior vendors.

**JOB** **Right-sized:** Skip cleaning. This is a lot + grounds account during the redevelopment hold — recurring sweeping and curb-appeal landscaping.

**LOT** **Parking lot** — Pitch lot sweeping, striping and pothole repair on the 34K SF of paved auto lots through the hold period — sealcoating if they repave.

**GROUND** **Landscaping** — SR-84 frontage landscaping to keep curb appeal up while the site is marketed for redevelopment.

**WATCH** · New owner needs site maintenance immediately — contact Bonvie Realty & Development from the published deal record.

Source: CRE-Sources — June 9, 2026

## BIG-TICKET & ANCHOR OPPORTUNITIES

20 MAJOR LEADS

The larger plays — new construction, major sales, corporate relocations, big-box openings and portfolio resets. These are higher-value, multi-year contracts, often through a property manager or procurement team. Lead with the **NOW** tier; the timing badge on each card tells you how soon the vendor decision is live.

## MIAMI-DADE

MIAMI-DADE · BRICKELL, DOWNTOWN, HIALEAH, MEDLEY, DORAL & CUTLER BAY

Brickell logged a \$2.5B supertall HQ and a \$110M tower trade, downtown saw a \$154M refinance and a 272K SF retail district change hands, and industrial Hialeah/Medley turned over to new institutional owners — every one a vendor reset.

**HOT** NOW · 0-90 DAYS

### Citadel/Related HQ Tower — 1201 Brickell Bay Dr

NEW CONST + HQ \$2.5B 1.7M SF

CLEANING PARKING LOT LANDSCAPING

**WHO** Ken Griffin / Citadel + Related Companies are building a 54-story, 1.7M SF supertall HQ on a 2.5-acre Brickell bayfront site; going vertical Q4 2026 (561K SF for Citadel). Gattuso Development Partners co-developer.

**MOVE** **Cleaning** — Construction-phase site porter, concrete-dust cleanup and forming-deck pressure washing now; flagship Class-AA janitorial and floor care at 2028 delivery.

**LOT** **Parking lot** — 1,420-space parking structure — sweeping, sealcoating, striping, pothole repair and lot-lighting at one of South Florida's highest-profile addresses.

**GROUNDS** **Landscaping** — Marquee bayfront plaza landscaping at delivery.

**WATCH** · Approach Gattuso Development Partners and the GC for construction-phase services; relatedcompanies.com for the asset team.

Source: [The Real Deal](#) — June 11, 2026

**HOT** NOW · 0-90 DAYS

### One Downtown — Moishe Mana (\$110M buy)

NEW OWNER \$110M 450K SF

CLEANING PARKING LOT

**WHO** Moishe Mana / Mana Common bought the 31-story, 450K SF One Downtown tower (deed March 4) for \$110M; 75% occupied, new leasing firm TCRE (Christina Glaria SVP). 770K SF total incl. 750-space garage. Phone (305) 530-3500 · rating 4.4.

**MOVE** **Cleaning** — New owners almost universally re-bid janitorial/parter within 90 days; ground-floor retail (Walgreens, BofA) needs daily exterior cleaning.

**LOT** **Parking lot** — 750-space garage — sweeping, deck pressure washing, sealcoating/striping and lot-light service.

**WATCH** · Reach the One Downtown building office (305) 530-3500 and TCRE leasing — manacommon.com / onedowntown.com.

Source: [The Real Deal](#) — March 4, 2026

HIGH NOW · 0-90 DAYS

### 2 & 3 MiamiCentral – Blackstone Refi

\$154 M REFI 339K SF 1,357 SPACES

CLEANING PARKING LOT

**WHO** Blackstone refinanced the two-building, 339K SF MiamiCentral office complex for \$154M (April 13, CIM Group private credit); Uber doubled to 26K SF. Connected to the Brightline station; 33K SF retail + 1,357 parking spaces.

**MOVE** **Cleaning** – Blackstone reviews FM contracts post-refinance to show NOI improvement; high-traffic Brightline plaza needs daily porter and sidewalk pressure washing.

**LOT** **Parking lot** – 1,357-space structure – sweeping, sealcoating, striping, pothole repair and lot lighting.

**WATCH** · Target the MiamiCentral property management / Blackstone asset team for the FM re-evaluation.

Source: Commercial Observer – April 13, 2026

HOT NOW · 0-90 DAYS

### Miami Worldcenter Retail – Jamestown/Falcone

UPDATE · NEW OWNER \$210M 272K SF

CLEANING PARKING LOT LANDSCAPING

**WHO** Art Falcone (active GP/manager) + Jamestown bought the 272,966 SF Worldcenter retail district (closed April 3) for \$210M; 97% leased. UPDATE: new Timeluxe tenant (4,900 SF, 150 NE 8th St) signals continued activation.

**MOVE** **Cleaning** – 97% leased = heavy daily cleaning across 272K SF of urban retail; Jewel Box façade, retail corridors and the Worldcenter promenade need pressure washing.

**LOT** **Parking lot** – District parking management – sweeping, sealcoating, striping and lot lighting.

**GROUNDS** **Landscaping** – 27-acre plaza landscaping is a large recurring contract.

**WATCH** · Reach Jamestown asset management and Falcone Group (ROK Acquisitions) for the vendor reset.

Source: Commercial Observer – April 3, 2026

HOT NOW · 0-90 DAYS

### Woodhill – 10-Bldg Hialeah Industrial

NEW OWNER \$32M 165K SF

CLEANING PARKING LOT LANDSCAPING

**WHO** Woodhill Real Estate (New York) bought a 10-building, ~165K SF East Hialeah industrial portfolio for \$32M (recorded June 4), displacing 40+ years of Kronenberg family ownership. Fully leased.

**MOVE** **Cleaning** – Out-of-state institutional buyer = full FM vendor reset; common-area and restroom janitorial across 10 buildings.

**LOT** **Parking lot** – Multiple lots – sweeping, sealcoating, striping and pothole repair as separate per-building contracts.

**GROUNDS** **Landscaping** – Perimeter grounds maintenance across the East Hialeah portfolio.

**WATCH** · Gridline Properties brokered the deal – a local warm path to Woodhill's new PM.

Source: The Real Deal – June 4, 2026

HIGH NOW · 0-90 DAYS

### Seagis – Medley 200K SF Warehouse

VACANCY PREP \$48.8M 200K SF

CLEANING PARKING LOT

**WHO** Seagis Property Group bought a 200,175 SF Medley facility (March 27) for \$48.8M; prior tenant Intradeco Apparel vacated its HQ/warehouse on sale – the building needs full deep-clean and prep for re-leasing.

**MOVE** **Cleaning** – High-margin vacancy prep: deep clean, office strip/wax and warehouse floor pressure washing for showings.

**LOT** **Parking lot** – Large truck court / lot – sweeping, sealcoating and striping. Seagis is active locally (recurring multi-property upside).

**WATCH** · Reach Seagis Property Group asset management – active acquirer across Miami-Dade.

Source: ConnectCRE – March 27, 2026

## BROWARD

BROWARD · HOLLYWOOD, DAVIE, DEERFIELD, FT. LAUDERDALE, MIRAMAR (+ 2 MIAMI-DADE)

A 1,000-room resort reopened, the largest 2026 industrial sale closed in Davie, and a wave of new industrial owners (Dalfen, Reyes, Lincoln, NorthBridge) took over portfolios – all re-bidding facility services. Two strong Miami-Dade office leads close the page.

**HOT** NOW · 0-90 DAYS

### Signia by Hilton Diplomat — Hollywood Beach

GRAND OPENING 1,000 RMS \$80M RENO

CLEANING PARKING LOT LANDSCAPING

**WHO** Trinity Investments reopened the 1,000-room Signia by Hilton Diplomat Beach Resort on May 1 after an \$80M transformation — 7 restaurants, 200K SF event space, pool decks. New brand = new management = new vendor contracts. Phone (954) 602-6000 · rating 4.7.

**CALL** Kathleen Quintana, Resort contact (Diplomat) — Kathleen.Quintana@diplomaresort.com · (954) 602-6000

**MOVE** **Cleaning** — One of the largest cleaning contracts in South Florida: daily janitorial across 1,000 rooms, 7 restaurants and 200K SF of event space.

**LOT** **Parking lot** — Large beachfront surface parking — sealcoating, striping, sweeping, pothole repair and lot lighting.

**GROUND** **Landscaping** — Oceanfront resort grounds, tropical gardens and beachfront-hardscape/pool-deck pressure washing.

Source: Hilton Press Release — May 1, 2026

**HOT** NOW · 0-90 DAYS

### Prologis — Davie Business Center (7 warehouses)

LARGEST '26 SALE \$352.2M 1.2M SF

CLEANING PARKING LOT LANDSCAPING

**WHO** Prologis bought the 7-warehouse, 1.2M SF Davie Business Center for \$352.2M (June 9) — the largest South Florida industrial sale of 2026; 97% leased to 25 tenants (Boeing, Western Union, Comcast). Prologis standardizes FM across portfolios.

**CALL** Alex Vila, VP Investment Officer (Prologis) — avargas@prologis.com · +1 415-394-9000

**MOVE** **Cleaning** — Common-area and restroom janitorial across 25 tenants; portfolio integration triggers a vendor standardization review.

**LOT** **Parking lot** — Very large truck-court aprons and employee lots — sweeping, pothole repair, sealcoating, striping and lot lighting.

**GROUND** **Landscaping** — Perimeter and green-area landscaping across the 7-building campus.

Source: The Real Deal — June 9, 2026

**HIGH** NOW · 0-90 DAYS

### Dalfen Industrial — 9-Bldg Broward Portfolio

NEW OWNER \$99.6M 419K SF

CLEANING PARKING LOT LANDSCAPING

**WHO** Dalfen Industrial (Dallas) bought 9 buildings (419,300 SF) from Blackstone/Link Logistics for \$99.6M (June 9); 83% leased to 9 tenants incl. FedEx. Spans Fort Lauderdale and Weston.

**MOVE** **Cleaning** — New owner FM re-bid; FedEx tenancy means strict common-area and exterior cleanliness standards.

**LOT** **Parking lot** — Multiple lots/truck courts — sweeping, sealcoating, striping and lot lighting bundled across the portfolio.

**GROUND** **Landscaping** — Perimeter grounds across both municipalities — a single-vendor bundling opportunity.

**WATCH** · Reach Dalfen Industrial's regional asset manager for the post-acquisition vendor review.

Source: The Real Deal — June 9, 2026

**HIGH** NOW · 0-90 DAYS

### Reyes Holdings — Deerfield Distribution Warehouse

NEW OWNER \$84.1M 440K SF

CLEANING PARKING LOT LANDSCAPING

**WHO** Reyes Holdings / Reyes Beverage bought a 440,700 SF Deerfield Beach distribution warehouse for \$84.1M (June 4) on 22.4 acres; prior tenant Republic National fully vacated. Reyes is ramping operations and resetting all vendors.

**MOVE** **Cleaning** — Post-vacancy deep clean and floor care now; weekly/daily exterior cleaning to manage heavy-truck debris.

**LOT** **Parking lot** — 22.4-acre site truck courts — sweeping, pothole repair, sealcoating, striping and lot lighting.

**GROUND** **Landscaping** — Extensive perimeter landscaping along SW 12th Avenue.

**WATCH** · Contact Reyes Beverage Group facilities for the new South Florida distribution site.

Source: The Real Deal — June 4, 2026

HIGH NOW · 0-90 DAYS

## Lincoln Property — Deerfield Corporate Park

NEW OWNER

\$77.6M

247K SF

CLEANING

PARKING LOT

LANDSCAPING

**WHO** Lincoln Property Company (Dallas) bought the 4-building, 247,079 SF Deerfield Corporate Park for \$77.6M (April 13) from Brookfield. Lincoln standardizes FM services across acquisitions; full contract review expected.

**MOVE** **Cleaning** — New management reviews all contracts — common-area janitorial and floor care across four buildings.

**LOT** **Parking lot** — 14.7-acre campus with substantial paved areas — sweeping, sealcoating, striping and lot lighting.

**GROUNDS** **Landscaping** — Perimeter grounds maintenance west of I-95.

**WATCH** · Reach Lincoln Property Company's regional office for new-acquisition vendor bids.

Source: [Commercial Observer](#) — April 13, 2026

HIGH NOW · 0-90 DAYS

## NorthBridge — Elevate Broward (11 bldgs)

NEW OWNER

\$81.5M

100+ TENANTS

CLEANING

PARKING LOT

LANDSCAPING

**WHO** NorthBridge Partners (MA) bought the 11-building, ~359,500 SF Elevate Broward portfolio for \$81.5M (March 17-18) from Harbert; 82% leased to 100+ small-bay tenants across Lauderdale Lakes & Lauderdale. Leasing by Native Realty.

**CALL** **Jaime Sturgis**, CEO/Founder (Native Realty, leasing agent) — [js@nativerealty.com](mailto:js@nativerealty.com) · +1 954-595-2999

**MOVE** **Cleaning** — 100+ tenants = high-intensity daily common-area and restroom janitorial across 11 buildings.

**LOT** **Parking lot** — Multiple small lots, high turnover — sweeping, sealcoating, striping and lot lighting as 1970s pavement is repositioned.

**GROUNDS** **Landscaping** — Perimeter grounds across the 17-acre portfolio.

Source: [The Real Deal](#) — March 17, 2026

## ALSO ON THE BOARD · PUBLIC BIDS & RFPS TO TRACK

### Broward County Aviation – FLL Terminals 1–4

**Janitorial** (BLD2128700P1) – **CRITICAL**: incumbent runs month-to-month only through July 31, 2026. Register now as prime or sub; GBAC accreditation + CBE/DBE required. [HigherGov](#).

**Miami-Dade Aviation – MIA Janitorial Services** (RFP EVN-0201) – active solicitation with addenda for one of the 10 busiest U.S. airports; CBSOE/SBE set-asides. Contact Strategic Procurement, 305-375-5773.

### USDA ARS Fort Lauderdale – Janitorial

(1232SA26Q0155) – 5-yr federal Small Business set-aside; base year active. Register on SAM.gov to monitor option/re-compete.

### Broward County Convention Center – Landscape Management Plan

(RFP 147-10-2025) – covers the convention center + adjacent 801-room Omni Fort Lauderdale grounds. Follow up on award status ([bcccrfp@ftlauderdalecc.com](mailto:bcccrfp@ftlauderdalecc.com)).

**Miami-Dade JLS Purchasing Program** – rolling pre-qualification pool for janitorial AND landscaping (up to \$50M per pool / 5 yrs). Get SBE-G/S certified and enroll – the gateway to all county facility work.

## THE METHOD

Every lead in this brief is built on a real, dated public signal – a recorded property sale, a hotel grand opening, a groundbreaking, a signed lease, or an active government solicitation – sourced from county records, brokerage releases and the regional commercial-real-estate press. We surface the events where **vendor relationships are most likely to be open**: new ownership, new construction, and new openings all reset the facility-services buying decision. Each lead is tagged with its best-fit service lines – **Cleaning / janitorial, Parking-lot maintenance** (sealcoating, striping, sweeping, pothole repair, lot lighting), and **Landscaping & grounds** – with a tailored pitch for each. Where a verified facilities or property-management contact could be confirmed, it appears in the green **CALL** row; otherwise we point you to the fastest warm path in the **WATCH** note. The brief refreshes weekly so you are calling owners inside the decision window, not after the contract is signed.

## THIS WEEK, BY THE NUMBERS

20

TRIGGER EVENTS

5

ACTIVE PUBLIC BIDS

3

VERIFIED CONTACTS

\$3.5B+

IN TRACKED DEALS

**Sources:** The Real Deal – June 11, 2026 · The Real Deal – March 4, 2026 · Commercial Observer – April 13, 2026 · Commercial Observer – April 3, 2026 · The Real Deal – June 4, 2026 · ConnectCRE – March 27, 2026 · Bisnow – January 6, 2026 · Bisnow – March 3, 2025 · Hilton PressRelease – May 1, 2026 · The Real Deal – June 9, 2026 · The Real Deal – June 9, 2026 · Commercial Observer – April 13, 2026 · The Real Deal – March 17, 2026 · REBusinessOnline – June 6, 2025 · ConnectCRE – April 28, 2026 · REBusinessOnline – June 8, 2026 · The Real Deal – May 4, 2026 · The Real Deal – March 30, 2026 · WSVN 7News – June 2, 2026 · BusinessDebut – May 22, 2026 · LotusBehavioralInterventions · CRE-Sources – June 8, 2026 · BusinessDebut – June 9, 2026 · WorldRedEye – May 27, 2026 · CRE-Sources – May 31, 2026 · CRE-Sources – June 9, 2026 · Miami-Dade & Broward procurement portals · SAM.gov · Legistar. Contacts enriched via Apollo + Google Maps. Prepared for distribution to commercial facility-service providers.

**NEXT BRIEF**  
EVERY MONDAY